



QX appoints Frank Robinson as Group Commercial Director

5 March 2019: QX Ltd, a leading provider of business global business process management (BPM) services to a range of private and public companies, has announced the appointment of **Frank Robinson** as the Group Commercial Director. QX is amongst the Top 100 outsourcing providers in the world, employs upwards of 1,200 colleagues in the UK, US and India and was recently awarded the Certificate of Excellence by the British High Commission.

Frank has joined the company to lead the Group's sales, business development and marketing teams and will also join the Company's Board of Directors. He will be responsible for developing the Company's growth strategy across its five business divisions: QX Accounting Services, QX Recruitment Services, QX Finance & Accounts Outsourcing, QX Corporate Advisors and QX Software Services.

Frank joins QX from 2 Sisters Food Group where he was Divisional Commercial Director and brings 30 years' experience leading sales and marketing teams for some of the largest and fastest growing food businesses in the UK. He has extensive experience of managing category leading brands and large-scale private label business with all the UK's leading retailers in all channels – retail, convenience, online, B2B and export. His broad experience includes all aspects of the Commercial function, as well as M&A.

Chris Robinson, Executive Chairman, QX said, *“Frank’s passion for sales and marketing, his vast experience at Board-level, and his understanding of enterprise businesses is second to none – we’re delighted to welcome him to the team. QX has grown over 15 years to have presence in 4 countries, and we play a very special role in the UK, Ireland, North America and Canadian markets, helping our customers grow and be more successful through innovative business process management and technology.”*

Frank Robinson comments: *“Joining QX was an easy decision as it’s an exciting time for the business, who have some distinct USP’s, such as being certified GDPR compliant to BSI standards. I am delighted to start working with the team to help them achieve the ambitious growth potential by explaining the benefits to our new and existing customers. At a time of economic uncertainty and margin pressure, the winners will be those businesses who embrace change and develop strategies to reduce the administrative burden via highly-trained outsourced teams, automation and digital transformation. This role is about communicating the*

vast opportunity that business process management (BPM) brings to growing businesses, making them more efficient, scalable and helping them reach their full potential.”

QX is an IAOP award winning company which started its own entrepreneurial journey as a small team of five chartered accountants delivering accounting services to UK businesses 15 years ago. Today it is one of the World's Top 100 outsourcing company and has grown to become one of the largest and fastest growing accounting and recruitment firms in India. More than 500 small to large businesses rely on QX's team of 1200 people to manage and optimise their businesses processes across the UK, North America, Canada and India.

Information for editors:

About QX Ltd

QX Ltd has been in operation since 2003 delivering outsourced accountancy, recruitment, finance and accounts, business advisory and software solutions to businesses across the UK, North America, India and Australia. Established as a leader within the markets they operate within, it provides integrated solutions and expertise to businesses to drive strategic and financial growth. QX Ltd combines its customised and flexible approach, award-winning service delivery, specialist knowledge and experience to become a trusted service provider for its clients. It operates under the following divisions: QX Accounting Services (QXAS), QX Recruitment Services (QXRS), QX Finance & Accounts (QX F&A), QX Corporate Advisors and QX Software Services (QXSS). For more information, visit www.qxltd.com

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