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QX Appoints Akhilesh Pandey Chief Commercial Officer and Names Vimal Joshi Senior Vice President- Business Operations

27 August 2019:

QX Ltd, a leading provider of global business process management (BPM) services to a range of private and public companies, has announced the appointment of **Akhilesh Pandey** as Chief Commercial Officer and **Vimal Joshi** as Senior Vice President, Business Operations.

Akhilesh Pandey will have overall responsibility for delivery of the QX Group's Commercial Strategy and will oversee sales channels, customer service, marketing, and the ongoing evolution of the group's sales model. In his previous role as Director of Global Sales for IMS People, Akhilesh had been responsible for its sales across multi-regions, consisting of all its recruitment and accounting customers. He is a customer-centric, goal-oriented executive with diverse leadership experience, gained from general manager, strategy, sales and operations roles for a number of BPM companies.

Vimal Joshi will be responsible for overseeing the operations strategy and priorities of the QX Group. This entails a close collaboration with the senior leadership, business unit heads, technology teams, and operations leaders to improve governance and service delivery. Vimal brings to QX over 14 years of experience in multi-sector operations management, transition management, key account management, business & process re-engineering and people management, which includes 12 years in the RPO space. He joins QX from IMS People, where he served as the Senior Vice President for their operations.

"We are delighted with these key additions to our senior leadership team which will enable QX to further deliver on our ambitious growth targets and continually develop quality and excellent solutions for our clients," said **Frank Robinson**, QX's Group Commercial Director and Member of the Board.

Akhilesh said, *"It's a wonderful opportunity to be joining the number one supplier of outsourced accounting and recruitment services. QX's reach is truly global which makes us an extremely powerful partner. I look forward to working with the team and enabling our clients to address their people, process and platform strategies."*

Commenting on his new role, **Vimal** said, *"I am honoured to lead QX's operations for its global clients. We have great momentum in the business, and I look forward to building on the work that QX has done in the last 15 years. Our focus will remain on propelling QX's growth across the markets we operate in, ensuring we remain a preferred outsourcing partner to the recruitment and accounting industry."*

Commenting on the new appointments, **Pom Chakravarti, Country Head-UK**, said, *"We continue to focus on hiring and nurturing the very best talent to help our clients compete in today's technology-driven world. Both Vimal and Akhilesh bring valuable experience of the recruitment and accounting industry across sectors and geographies, and so will enable our clients to expand their business."*

Information for editors:

About QX Ltd

QX is an IAOP award-winning company which started its own entrepreneurial journey as a small team of five chartered accountants delivering accounting services to UK businesses 15 years ago. Today it is one of the world's Top 100 outsourcing companies and has grown to become one of the largest and fastest growing accounting and recruitment firms in India. More than 500 small to large businesses rely on QX's team of 1200 people to manage and optimise their business processes across the UK, EU, US, Australia, Canada and India.

QX Ltd combines its customised and flexible approach, award-winning service delivery, specialist knowledge and experience to become a trusted service provider for its clients. It operates under the following divisions: QX Accounting Services (QXAS), QX Recruitment Services (QXRS), QX Finance & Accounting Services (QX F&A), QX Corporate Advisors and QX Software Services (QXSS). For more information, [visit www.qxltd.com](http://www.qxltd.com)

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